

GUBUSINESS

BUSINESS & FRANCHISE DEVELOPMENT PROGRAM

ASSISTANCE PROVIDED

The GO! BUSINESS Program offers support and financial incentives aimed at growing a more robust economy in Phelps County. The incentives are intended to assist businesses at start-up, when they are most at risk. Incentives may include:

- 1) Reimbursement of initial costs for facility build-out, remodeling or initial rent up to \$5,000
- 2) Permit fees reimbursement up to \$1,000 for construction, landfill and/or other agencies
- 3) Grant for initial inventory up to \$1,000
- 4) Reimbursement for employee recruitment, training, workshops or seminars up to \$1,000 per year for three years
- 5) Research and site selection services in conjunction with the franchisor at no cost
- 6) Low-interest gap financing not to exceed 50% of the total amount borrowed
- 7) Other financial assistance as may be determined appropriate.

Financial incentives are tailored to the specific needs of each business and are negotiated on a caseby-case basis. Funds may be made available on a reimbursement basis or be made directly to vendors at PCDC's discretion.

ELIGIBILITY CRITERIA

Applicants must meet established criteria to be eligible for the program. Eligibility for the program does not guarantee any specific incentive or incentive combination. Pre-applications and consultation may occur before being awarded a franchise or other legal documents to determine potential benefits. The following criteria have been established and must be completed in order to determine general eligibility for the program:

- 1) Documentation supporting the applicants pre-qualified status with franchise, if applicable
- 2) Copy of application for, or current business license, if required
- 3) Letter of Commitment for business or franchise financing if applicable
- 4) Written statement granting permission to speak with any participating financial institution or parties that will assist PCDC, and authorization to perform credit check
- 5) List of current liquid assets, include a description of net worth (alternatively, a bank commitment should be sufficient)
- 6) A comprehensive business plan including a financial plan
- 7) Photocopy of articles of incorporation, partnership agreement or proof of business formation
- 8) Letter of Intent or lease agreement (if already committed)
- 9) Project must result in creation of new jobs
- 10) For new entrepreneurs
 - a. A description of experience in the desired business category. Include all relevant business experience and technical skills;
- 11) For entrepreneurs looking to expand their current business
 - a. Submit three years of financial statements or tax returns
 - b. Recent financial statements (no more than 90 days old)
 - c. Status of franchise agreements in other business ventures; and
 - d. Any other information PCDC staff may require to adequately evaluate the extent of financial inducements that may be offered.

GO! BUSINESS is a discretionary program that may be modified or changed at any time without notice and is subject to available funding.



APPLICATION DOCUMENTS CHECKLIST

- Completed Program Application
- > Documentation of the applicant's pre-qualified status from a regional or national franchise, if applicable
- ➤ A Letter of Commitment for financing from a bank or other institution
- > A comprehensive business plan including a financial plan
- > Photographs and/or drawings, blueprints of proposed renovations, and/or new construction of proposed site (if available)
- > A photocopy of applicant's articles of incorporation, partnership agreement or proof of business formation
- > Authorization to obtain credit information on applicant's business and principals
- ➤ A Letter of Intent or lease agreement (if already committed)
- > Three years of financial statements or tax returns
- > Recent financial statements (no more than 90 days old)

APPLICATION:

Date of Application:		
Applicant's Name:		Title:
Co-Applicant(s):		
Mailing Address:		
City:	State:	ZIP:
Email Address:		
		nate Phone:
Business Name:		
Business Address:		
		ZIP:
Projected Annual Gross Sales (\$)		
Business Structure:		Entity Status:
Sole Proprietorship		Start-up Business
Partnership		New Management
C Corporation		In Business Years
S Corporation		In business Months
Limited Liability Corporation		



Type of Business: Area(s) Served:

Manufacturing	Neighborhood
Retail	City
Transportation	Multi-City
Entertainment / Amusement	County
Professional Service	State
Wholesale	Multi-State
Service	Multi-County
Eating / Drinking	National
Other:	International

Business and Marketing Plans: Job Creation Information:

No Business Plan	Total Number of Jobs Created
Business Plan in Progress	Full Time
Business Plan Complete	Part Time
Requires Technical Experience	

Building / Property Control:

Owned	→	Property Value:
Rented / Leased	→	Name & Address of Owners
Other (explain):		

PROPOSED SCOPE OF WORK

Describe Project (attach additional sheets, maps, or other documents as necessary)

SIGNATURE OF APPLICANT	DATE	SIGNATURE OF APPLICANT	DATE
PCDC's NOTES AND FOLLOW UP INFO:		Approved / Denied	
PCDC REPRESENTATIVE	DATE		

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